Analysis of Proposals for Transportation Credits

June 17, 2008 Workshop In Preparation for the July 1, 2008 Hearing

Methodology

The impact of the alternative proposals for the transportation credit system were analyzed using data from the period beginning May 2007 and ending April 2008. The data was based on actual pounds of product using transportation credits.

Average Monthly Pounds of Product Currently Eligible for Transportation Credits, with Estimate of Additional Pounds Eligible under the Proposals by the Institute and Humboldt, May 2007 through April 2008

| | Current | Proposed | Total | | |
|----------------|------------|-----------|------------|--|--|
| | (lb.) | (lb.) | (lb.) | | |
| Milk * | 20,334,098 | 1,982,018 | 22,316,116 | | |
| Skim | 5,114,392 | 0 | 5,114,392 | | |
| Condensed Skim | 3,597,998 | 2,531,056 | 6,129,054 | | |
| TOTAL | 29,046,488 | 4,513,074 | 33,559,562 | | |

^{*} Milk Includes Whole, 2-10 and 1-11

The monetary impacts were generated by assuming that the current, April 2008, credit rates were in effect for the entire analysis period. The proposed changes to these rates included:

- Changing the rates for the credits
- Adding new designated supply counties and new designated deficit counties This methodology assumes that historic patterns of milk movement would have remained unchanged under the new proposals.

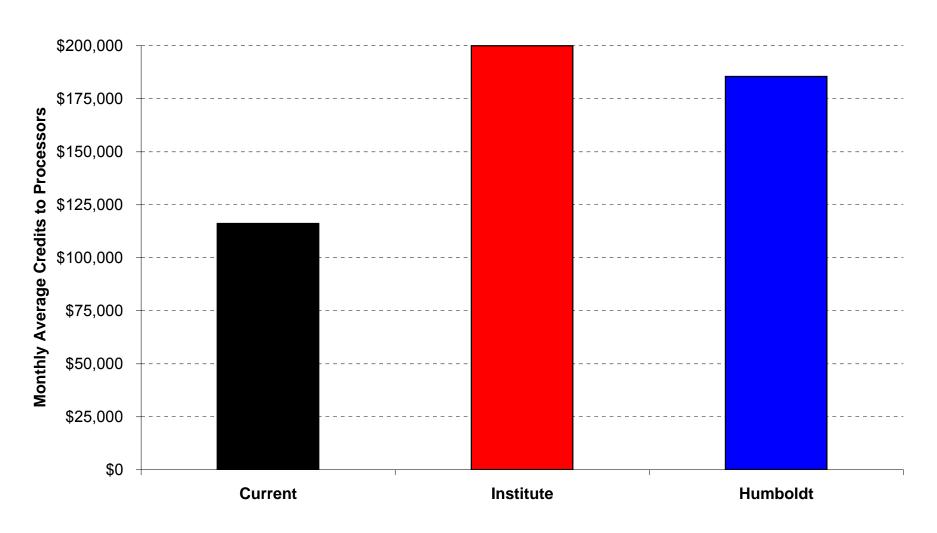
Results

Average Monthly Transportation Credits under Current System and under Proposals by the Institute and Humboldt, May 2007 through April 2008

| | Total | Chai | Change | | |
|-----------|------------|------------|--------|--|--|
| | (\$/month) | (\$/month) | (%) | | |
| Current | \$116,146 | | | | |
| Institute | \$199,998 | \$83,852 | 72.2% | | |
| Humboldt | \$185,517 | \$69,371 | 59.7% | | |

Estimated Impact Analysis

Average Monthly Credits to Processors after Proposed Changes In Monthly Averages for May 2007 through April 2008



TOTAL VALUE OF CREDITS AND DIFFERENTIALS TO PROCESSORS (plant-to-plant) CURRENT VALUES AND ESTIMATED VALUES OF PROPOSED CHANGES*

| FROM: | LA | Tulare | Tulare | Kings & Fresno | Kings & Fresno | Sonoma | Merced & Stanislaus | Merced & Stanislaus | Merced & Stanislaus | Humboldt | |
|--|--|---------------------------|---|--------------------------|--|--|--|-------------------------------|------------------------------|--|---------------------------------------|
| то: | Orange, Riverside, San Bernardino, San Diego, & Ventura | LA, Orange, & Ventura | Riverside, San Bernardino, & San Diego | LA, Orange, & Ventura | Riverside, San Bernardino & San Diego | Alameda, San Francisco, & Santa Clara | Alameda, San Francisco, & Santa Clara | Sacramento | Solano & Sonoma | Orange, Riverside, LA, San Bernardino, & Ventura | TOTAL CREDITS PLUS DIFFERENTIAL |
| CURRENT Total (\$) | \$98,100 | \$4,720 | \$0 | \$177 | \$0 | \$0 | \$7,759 | \$0 | \$0 | \$5,391 *** | \$116,146 |
| INSTITUTE PROPOSAL Increase (\$) Total (\$) Increase (%) | \$58,330 \$156,430 59% | \$1,088 \$5,807 23% | \$0 \$0 | \$36 \$213 21% | \$0 \$0 | | \$5,921 \$13,680 76% | \$4,805 ** \$4,805 n.a. | \$13,671 \$13,671 n.a. | | \$83,852 \$199,998 72% |
| HUMBOLDT PROPOSAL Increase (\$) Total (\$) Increase (%) | | | | | | | | | | \$69,371 \$74,762 1287% | \$69,371 \$185,517 60% |

The alternative proposals for the transportation credit system were analyzed using data from the period beginning May 2007 and ending April 2008. The data was based on actual pounds of product using transportation credits.

^{**} The \$4,805 increase is the sum of \$1,317 for the boundary change and \$3,489 for the rate increase.

^{***} The \$5,391 current total results from the Class 1 price difference between Northern and Southern California (\$0.272/cwt for milk testing 3.5% fat & 8.7% snf).